



## COVID – 19 OFFICE DISINFECTING & SANITIZING

Since 2010 Velstar has provided to its customers a broad range of useful technology resources inclusive of 50 different products/services from 130+ global partners. Our recommendations and suggestions are based on 30+ years of industry experience and trusted partnerships.

The current pandemic associated to COVID-19 has significantly altered our personal and professional ‘ways of working’ and calibrated a new normal that most likely will not be ‘business as usual.’ However, our commitment to provide our customers with useful information includes ALL business solutions regardless of circumstance or environment. To this end, Velstar has partnered with NYC Steam Cleaning to extend its disinfecting & sanitizing solutions to mitigate threats and disruptions to your workforce as a result of infectious diseases from a broad range of pathogens.

### NYC Steam Cleaning Overview

Proudly serving the New York area for over (20) years, NYC Steam Cleaning constantly strives to provide the entire array of top-tier cleaning services to both residential and commercial clients. We are experts in steam carpet cleaning, handwashing for delicate Oriental rugs, advanced steam cleaning solutions for upholstery and mattresses, water damage repairs, wood floor, tile and grout cleaning, moth control, window cleaning and **professional disinfection and sterilizing solutions**. Please read more about us in [Scientific American](#) Magazine, March 27, 2020, [Scientific American Article](#) (*click link to read*)

Our cleaning products are eco-friendly, non-toxic and risk-free and we offer a 30-day Satisfaction Guarantee on all our services. We only work with the most experienced and competent cleaning technicians that are IICRC-certified. All our employees have undergone strict industry testing and professional training that allow them to successfully work with the most advanced equipment in the industry.

### **Our Crew & Equipment**

We only hire cleaners that have received their certification from the *Institute of Inspection, Cleaning and Restoration Certification*. The IICRC is a highly reputable certifying body known and respected by everyone who works in the cleaning industry. Hiring a cleaner that is IICRC-certified means you will benefit from the highest standards that offer quality cleaning procedures, top concepts and the most advanced terminology used by experts in the cleaning and restoration field. All our employees have been previously tested and hand-picked and they were selected for their high levels of competence, rich expertise, skill and courtesy. All crew members are licensed and insured and/or bonded.

### **Why Choose Us**

We are your go-to certified cleaning technicians in town with IICRC certification and industry licenses and insurance. We offer free, transparent and realistic price estimates and some of the most competitive home and office cleaning prices in town. We work with the latest cleaning equipment that ensures top stain removal and cleaning solutions for all types of carpets and area rugs. Our cleaning technicians begin every job with a careful assessment of the rugs, carpets, floors or upholstery they are asked to service. This is needed in order to determine the safest and most efficient cleaning methods that will prevent any damage.

### **Disinfect – Virus Elimination**

We use FDA registered and CDC approved, broad spectrum microbial action products from well-known brands like **Onslaught**, **Fiberlock** and **Medaclean**. We use **Noroxycdiff™** – An EPA Registered one step **hospital use** (*special request only*) Sporidical Disinfectant Cleaner.

- FDA clearance under 40 CFR §180.940 for use as a sanitizer on food contact surfaces (Great for hospitals & restaurants)
- One step hospital-use germicidal disinfectant cleaner
- Bleach Free disinfectant, sanitizer, and sporidical

## COVID – 19 OFFICE DISINFECTING & SANITIZING

### Our Disinfecting Service is effective against 147 viruses and bacteria:

- Coronavirus COVID 19
- C.DIFF
- MARSA
- Multi-drug resistant Bacteria
- HIV
- Influenza A Virus
- T4 & T1 Bacteriophage
- Canine Coronavirus, Distemper & Herpes Virus
- Staphylococcus (All types)
- Strephylococcus (All Types)
- Listeria
- Salmonella

### Application Method

- **Clorox Total 360** Electrostatic Sprayer
- SC-ET Electrostatic Sprayer
- ULV foggers

### Competitive New York Cleaning Prices

We do not use any hidden fees or charges when issuing our price estimates and we are always clear and fully transparent when discussing any additional cleaning solutions with you. The price of any cleaning job depends on several factors that will be closely considered by our expert technicians.

### General Cost of Disinfecting & Sanitizing Guidelines (business day and business hour availability)

Product & Service Description	Office Per Square Foot	Price Per S.F.	Availability
All Disinfecting & Sanitizing Solutions	0 to 9,999	<b>\$.35</b>	24 Hours
Listed above and or at NYC Steam	10,000 to 100,000	<b>\$.25</b>	24 Hours
Cleaning website	100,000 to 499,999	<b>\$.17</b>	24 Hours
<i>(excludes Noroxydiff, quoted separately)</i>	500,000 +	<b>\$.07</b>	24 Hours

*Example:*                      *Estimated Office:*                      10,000 s.f.  
    *Service:*    *Cleaning/disinfecting (non-emergency response/urgent dispatch)*  
    *Invoice Total:*                                      \$2,500 (10,000 x \$.25 s.f.) plus applicable sales tax

### Additional Guidelines

- Emergency Response/Urgent Dispatch: Usually same day or next day (additional per hour/per technician upcharge will apply to the above price per square foot)
- Appointment Scheduling: Call for appointment (212-758-2602 or [fran@velstar.com](mailto:fran@velstar.com)) usually 2-3 days
- Payment terms
  - ACH, business check, and or major credit card (4% credit card processing fee will apply)
  - Invoice payment terms (due upon receipt per application or as noted in estimate/contract)

### **Velstar Partner Promotion** (based on a 6-month contract)

**Get (1) FREE office application** (credit applied to last application on contract term)

Minimum of 2 applications per month (recommendation is once each week for duration of contract term)

**For Additional Info & Videos** – please visit [www.velstar.com/COVID19](http://www.velstar.com/COVID19) or  
 Call 1-855-474-1700, press option # 6